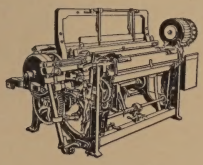
COTTON CHATS

DRAPER COMPANY, HOPEDALE, MASS.

To his long experience, wise counsel, clear foresight and untiring energy much of the success of this Company is due.

He was a loyal and devoted friend, a patriotic citizen of high courage and generous impulses; and a business man of remarkable ability; his associates feel deeply their loss.

We move that the above testimonial be inscribed on the records of the company and that copies be sent to his family and to the local press.



DRAPER COMPANY SERVICE

to Draper Company customers is a valuable asset.

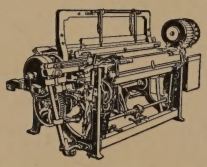
Suppose a mill is considering the replacement of common looms by Northrop automatic looms. The men of our selling department advise the mill representatives as to the best model of loom for the fabrics to be produced and the most desirable attachments and construction to insure quality of goods and economy in operation; we furnish blue prints if desired, showing arrangement of the new looms in the available room. In connection with the order we furnish samples of leather parts that must be ordered of others and data as to application of harnesses, etc.

When the looms are located in the mill we furnish men to assist in application of filling batteries and warp stop-motions and to assist the mill people in becoming familiar with the automatic devices.

After these men leave the mill and the looms are in charge of the regular weavers and overseers, our loom experts call from time to time to see if everything is working properly and to make suggestions, if such are needed.

We also expect our customers to call on us whenever the results obtained from our machines are unsatisfactory, or when there appears to be any question either as to the proper working of mechanism furnished or quantity or quality of work produced.

We have men available both North and South who spend their entire time in the interests of our customers. We expect to hear from any mill from any point of the compass where we may be of service.



DO NOT FORGET

that Draper Company service is always available to Draper Company Customers.